



PROcurement system  
for PROfessionals



# Digitally connect your procurement ecosystem for sustainable business benefits



**SOLUTION**  
Automate everything



**SERVICE**  
Enable anything



**SUPPORT**  
Compromise nothing

# mjPRO – The integrated e-procurement system

mjPRO is a SaaS based system for digitisation of the complete procurement cycle from “Plan to Pay” for all buy categories. mjPRO is capable of aligning to S2P processes of any organisation, ensuring good governance, enhanced profitability and augmented efficiencies. The integrated ecosystem is powered by AI/ML providing intelligent data and convenient processes. The plug and play feature enables faster activation, smart templates ensure quick adoption and Pay-per-Use model helps in quick recovery of investments made by customers.

## Plan

### Indent / PR

- Aggregation + Splitting
- Item hierarchy (upto 4 levels)
- Approval workflow
- Budgeting
- eBriefcase
- Category / Supply insights

## Source

### Supplier Management

- Empanelment
- Survey / Rating / Profiling
- Auto RFQ
- RPA based bidding
- Approvals
- QCBS evaluation + smart CS
- Negotiations

## Procure

### PO & post PO

- Sanction Note
- PO display
- PO acceptance
- Repeat order
- ASN + PI + GRN
- eCatalogues

## Pay

### Invoice

- 3 point checking
- Invoice raising
- Service Entry sheet
- Payment gateway integration
- Payment Advice

## Supplier Discovery

### Reduce risk and arrest cartelisation

- 70K suppliers categorised and mapped
- All suppliers are rated including new suppliers
- Supplier profiling, survey and risk assessment
- Qualitative and quantitative analysis

## Full suite - PR to Payment

### The entire procurement journey in DIY mode

- Configure your org structure, roles & privileges
- Configurable workflows
- Buyer driven ARC catalogue
- 3-way invoice matching

## Automation: RFQ-Evaluation

### Augment efficiency & Increase bandwidth

- AI/ML enabled Auto RFQ for any buys
- Configurable templates upto 4 level of sub-items
- 1500+ line items in single event
- Auto CS & evaluation

## Online negotiations

### Integrated auction + RFx for achieving best price

- Auction with or without RFx process
- 1:1 or 1:N repetitive online negotiations
- Varied methodologies including Dutch auction
- Import buys with loading factor

## Spend Analysis & Intelligence

### Make procurement smarter with data intelligence

- Sanitized data + UNSPC codified items
- User configurable reports + analytics
- Dashboards and trends
- Category / Supply insights

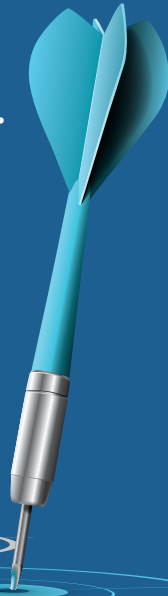
## Category Intelligence

## API based integration

## User Support Center

## Supplier financing

# Achieve your business objectives with mjPRO



## Improve Performance

- 3-5% Savings in procurement cost
- Reduction in TAT by 20%
- Increase in employee productivity
- Improve inventory & cash management

## Gain Convenience

- Visibility of spend for aggregation & reduction in maverick buys
- Data & Insights to aid procurement decisions
- Reach out to more suppliers
- Digitised "Plan2Pay" process for all buys

## Ensure Compliance

- Maximise delivery compliance
- Fair Organisation imagery
- Improve internal governance
- Faster access to markets



The platform is very transparent & user-friendly. While at one end productivity has improved due to cycle time reduction, the savings is also clearly visible due to usage of eReverse Auctions.

**Rajesh Mishra**  
EVP Strategy  
Tata Metaliks

Supplier selection & issuing tenders to PO placement, is all done by the system, leaving no scope for error or manipulation.

**D M Gupta**  
Ex-Chairman  
Ordnance Factory Board

In today's accelerated journey towards full scale digitisation, mjunction stands out in supporting us in critical functions like procurement.

**A R Sureshkumar**  
Vice President & Head  
Voltas IOBG

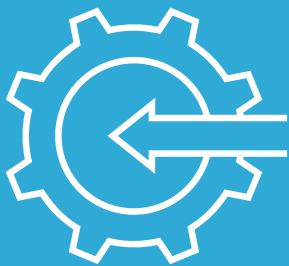
# The mjPRO Edge



**Faster activation  
and quick adoption**



**Secured and  
Controlled**



**Integration  
with any ERP**



**Cloud based for  
lower TCO**

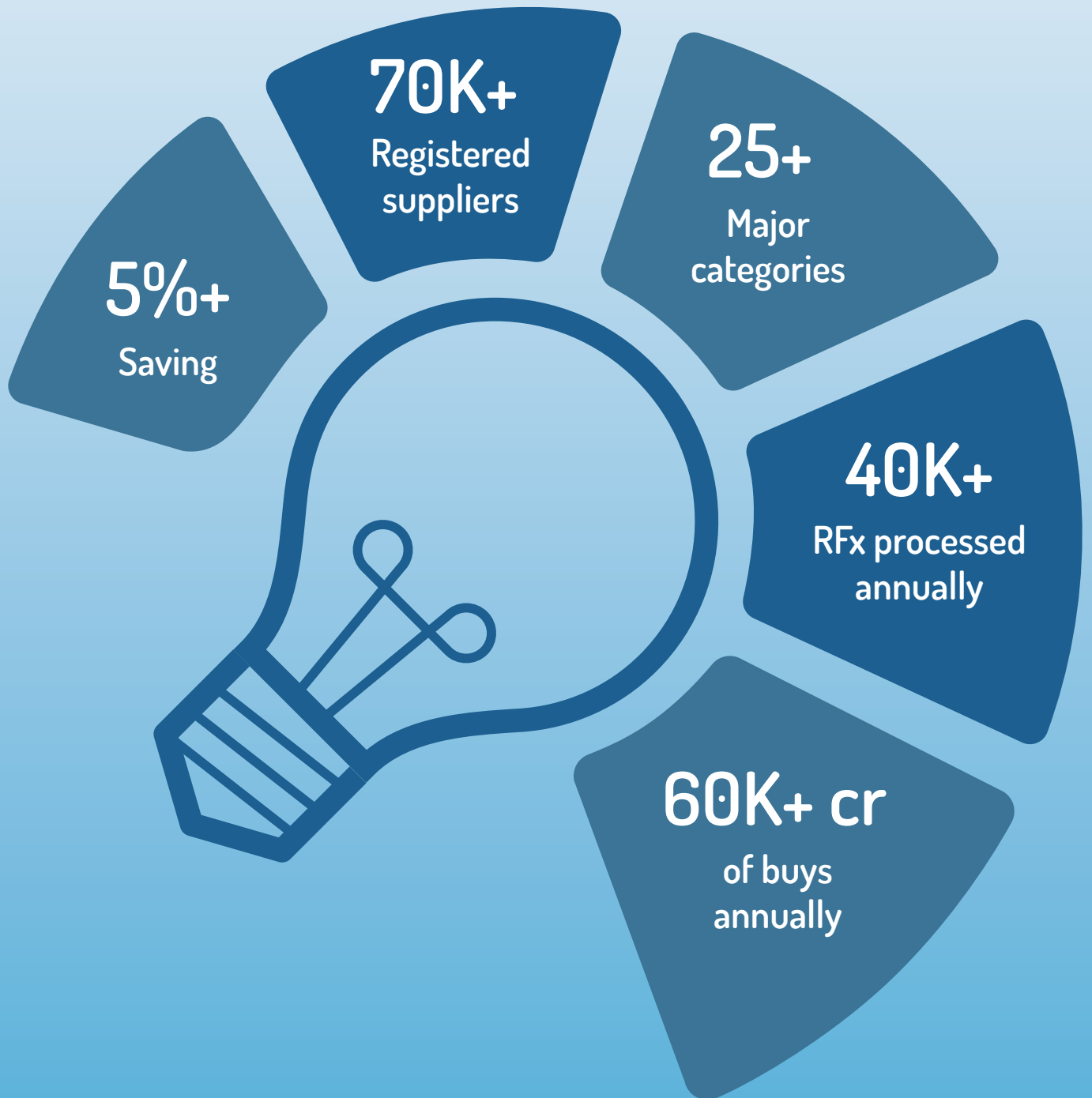


**More relevant  
suppliers**



**Scale and pay  
as you use**

# The mjPRO Edge



mjPRO – A single window solution providing software, service and support

# Key Customers



## mjPRO Accolades



Award winning procurement platform, recognised by industry forums and procurement professionals



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